



A2Z Infraservices Lanka Pvt Ltd

## COMPANY PROFILE

Whether it's cleaning yesterday's dust from the boardroom, or ensuring that your employees feel comfortable in a new office from day one..

Whether it's replacing fresh flowers at the reception every day, Whether it's a security man accompanying a little girl in the elevator, Whether it's rectifying an engineering fault in quick time, Whether it's disposing off your old electronic assets in an environmentally responsible manner..

Or making certain that the glass panes shine as bright as the organisation's future or managing your docked ships in the most responsible manner..

We do all these and more, because...

## **WE CARE**



### We Manage Your Infrastructure with Care

Whatever service you provide, big or small, if you render it from the bottom of your heart, it shows, and since inception, we have always strived to give that extra to delight our clients. Because we care for our client's precious infrastructure and we care for our client's most valuable assets - people, and through painstaking application of our values, we deliver value to more than 500 clients. If today we have 100% track record in client retention, which is a testimony to our work philoophy.

A2Z Infraservices Limited is an intengrated solution provider for all aspects of assets managment services - from identification of an asset to it's lifetime maintenance . We provide innovative, customized and cost effective solutions to our clients by using latest technology, best in class services and dedicated in -house proffessionals across all levels. Today we are the foremost indian company in the industry with a clientele that comprises MNC's, Indian Companies and the large Goverment sector.





### **Our Range of Services**

Our range of services encompasses Facility Management Services, Transaction Management Services, Project Management Services and Security Services. We excel in rendering end-to-end commercial space solutions to both corporate and government clients. Wetake care of entire workplace needs of our clients as per their specific functional areas. Starting from the analysis of theirparticular requirements, to zeroing on the most strategically favourable location for the same, to the acquisition of the space, to complete furnishing of the interiors; from individual workstation to smallest fit-out, to comprehensive facility management after space handover, we do it all in the best and most cost effective way.

# Towards a Cleaner World with ISSA

A2Z has joined ISSA, an internationally recognized organisation of the cleaning industry leaders to become a member of a global community of more then 5,500 distributors, manufacturers, building service contractor's, in-house service providers and manufacturers representative companies. The membership allows for connecting with industry leaders, trend setters, technical and buisness experts from around the globe and thus progressing towards a cleaner world.





### Intergrated Facility Management Services

We at A2Z provide comprehensive Integrated Facility Management services at a reduced cost with great emphasis on the quality of services rendered. With our proven track record and best of resources, we provide intelligent and goal-oriented solutions, thereby providing competitive advantages to our clients' businesses.

#### Housekeeping & Pantry Services

Our clients enjoy a complete suite of cleaning services by well trained professionals. We explore and exhaust all efforts to ensure the up-keep, regular deep cleaning, hygiene, disinfection/ sanitization of your premises and also pest control. We also provide pantry services for corporate offices. We deploy a proprietary system that monitors the execution of the services, real-time.

- Janitor Services
  Mail Room Services
- Messenger Services
- Front Office Services
- Catering / Food Court Services





#### **Disinfection & Sanitization**

Part of ensuring your security is prevention of any health risk. As a continued service, we offer disinfection and Sanitization services for indoor, outdoor environments using safe-to-use chemicals and applied by well-trained staff.

- Floor, Carpet and Furniture Cleaning
- Façade and Glass Cleaning
- Washroom Cleaning
  Disinfectant Flumigation

#### **Technical (MEP & HVAC)**

We employ highly skilled technicians who and diagnose, rectify and maintain your valuable infrastructure that not only facilitates the living environment but also contributes to the cost effectiveness of your built environment. Within our means we also can provide surveys/ risk assessments, energy audits, and other quality measurements required.

- HVAC (Heating, Ventilation and Air Conditioning)
- MEP (Mechanical, Engineering and Plumbing)
- Electrical Maintenance
  Building Health Report
- Mobile Maintenance Team



### Logistics

Complementing the eco-system of facilities management, we also offer last-mile logistical support to businesses and homes. We will be pleased to introduce our eco-friendly logistics service anytime you want to deliver or receive documents, small parcels and even food.

- Hyper Deliveries
- Last-mile Logistics Solutions



### Condominium & Community Living

Focusing on security and efficient living, our condominium and community living solution incorporates are the daily necessities of the community to be managed through a reliable system. By subscribing to this solution management committees and residents alike will be able to be more efficient and unlock the opportunities of community living.

- Integrated residential neighborhood and society management tech
- Electrical Maintenance



### **Transaction Management Services**

Our Transaction Services team excels in providing our clients with detailed, relevant, up-to-date market intelligence and analysis of properties for acquisitions. We guide our clients through all available transaction options to help in making judicious business decisions while maximising their returns.

#### **Research & Advisory**

We render effective redevelopment Services to our clients. Wherein we provide comprehesive advisory services to residential housing societies.





#### **Commercial**

We engage ourselves in both tenants (Acquistion) and landlord (Diposition) representation for the identification of office space for corporate clients.

#### Land Transactions

We facillitate complete land acquisition and consolidation process for resedential, commercial, industrial and any other property.



### **Marine Facility Management**

#### Ship Cleaning

We undertake cleaning works of docked ships.



#### Waste Managment

Confirming global standard we are experienced in enviromentally friendly ship waste managment services.



#### **Crew Managment**

Managment of crew related services.



### **Project Management Services**

From concept to execution, A2Z Infraservices houses the expertise to provide the complete array of services nessecary for succeful project completion: visioning, Documentation, finance, development, managment, technology and execution. Whether it is high-end interior fit-out for a data centre or plug-in & play for a telecom giant, A2Z infraservices has estabilished itself as a leader in the market in providing customized Project Managment Services.

### **IT/ITES** Industrial Education Entertainment Financial R&D Retail

#### **Quality Commitment**

A2Z compiles with standardized quality and QS processes from the start to end, for each stage of the certifications project. Our central procurement team and highly rising experienced domain based review team are dedicated to deliver and ensure the services of highest standard. For our dedication to quality, we have ISO, EHS, Safety and Internal Compliance processes which are adhered to even in most stringent of situations. Further, we hold for ISO 9001, ISO 14001, and OHSAS 18001. to callof responsible energy usage, A2Z has also been accredited with ESCO certification from the Bureau of Energy Efficiency (BEE) for using most energy efficeint interiors in 9t's project.

### **Security Services**

A2Z Infraservices Limited clearly understands that professional security service is all about intelligence, insight, investigation and implementation; being inconspicuous and unobtrusive, yet effective; having the best of technology, processes, people and implementation skills to provide complete peaceof mind to individuals and organisations alike - 24x7x365.

Our service spectrum includes Total Manned Security Service; Specialised Protective Services for events and VIPs/VVIPs; Security Technology; Investigation and Security Consultancy; Parking Services and Toll Plaza Management; Value Added Services and Consultancy Services.

### **A2Z of Asset Management Services**

We provide the following services under the umbrella of Asset Management Services:





Project Managment Services

### **Our PMS Extends Over the Following Key Verticals**





Facility Managment Services

### A2Z: Most Preferred Service Vendor for Indian Railways

We provide the Indian Railways with highly flexibleand responsive services roundthe-clock across innumerable station yards and on-the-platform such as Intensive Mechanised Rake Cleaning, cleaning of en route trains under Clean Train Station Scheme; and the latest addition being On Board Housekeeping Services (OBHS).

The following statistics speak for themselves:

Number of coaches cleaned per day (approximate figures)









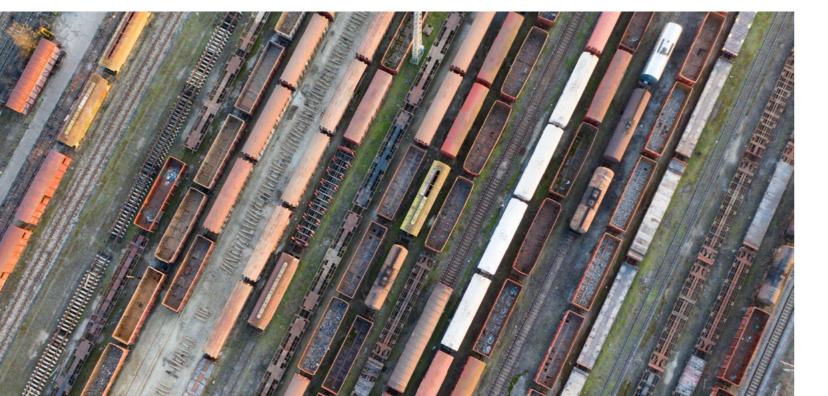


Intensive Rake Cleaning Scheme 2,000

Keeping Services



Area Under Cleaning 3,900,000 m<sup>2</sup>





### **Hospital Management Services**

We offer a range of hospital services to create an enviroment of care around your patients which will enhance their safety, comfort, and confidence in the clinical care. We also povide end-to-end manpower solutions to healthcare sector catering to thier entire employment needs. We are constantly improving your patients hospital experience.

#### **A2Z of Hospital Support Services**





Dietary Services Attendant Services





Plant Operations & Maintenance

Waste Managment Laundry & Linen

## upport Services



### We Care for Nature!

Today sustainability requires all responsible service providers to use natural resources in resposible ways. Our 'Go Green' corporate philosophy aligns with your hospital's Green efforts to incoporate the safest and most enviroment friendly processes available.

#### **Energy Service Company** (ESCO)

The future lies in intelligent and energy eficient buildings. In this respect, A2Zhas the expertise, to perform in-depth analysis of a property, design an energy effcient solution, install the required elements and maintain the system to ensure optimum energy savings. We intend to partner with Private Sectors and State Goverments towards this endeavour.





#### E-Waste Managment -**Responsible Recycling**

Today each and every organisation is exposed to several reputational and regulatory risks while disposing off it's end of life electonic equipment - 'E-Waste'. In additon, Improper disposal causes irreversible enviroment degradation. A2Z is the asset disposition provider of choice for all stakeholders in electronic products life cycle. We acquire end of life electronic assets including computers, servers, telecom equipment, other electronic items and dispose off the same using enviromentally responsible means. We provide nationwide pick up services and process the e - waste in our state-of-the-art plant at kanpur and hyderabad. We have a unique indusive model where we convert you corporate waste into 'Development Fuel' for the country.

### Value Added Services





Technical Audit

Concierge Services



**Production and Equipment Upgradation** Concultancy



Fire & Safety Audit



Web-based Helpdesk for Complaint Tracking & Resolution

### **A2Z Group & Businesses**

### Power Transmission & Distribution

A2Z has considerable market share as an EPIC (Engineering, Procurment, & Contracting) Player being among India's top 10. A2Z Maintenance & Enginering Services Ltd, the flagship company of the group, is indeed proud to partner with Indian railways, NHPC, NTPC, State electricity like JKPTD and other state utilites (Maharashtra, Haryana, West Bengal, Bihar, etc.) The group's next logical foray will be in the private distribution field.



#### **Power IT Application**

A2Z integrates the best of systems that provide comprehsive, cost-effective and optimal designs in power IT applications. Presently, the group is among the empanelled companies of the Indian Power Ministry for an ambitious project of reducing the AT&C (Aggregate Techincal & Commercial) losses. Towards this end, we have a joint venture with sterile technology of the Vedanta Group.



#### Waste Managment

Today A2Z Infrastructure Limited is among the leaders in the sector with 6,000 TPD of waste (across more than 10 municipalities) contracted, with an ambitious target of 20,000 TPD in the next year. As a responsible group, care for the enviroment is critical, which is why A2Z intends to play a significant role in the Indian Waste Managment story.



### **The Key Differentiators**

#### People

- We have a captive manpower; therefore, we have better control and management of people, which in the long run is cost effective to our clients.
- Our in-house team of experts in energy management and environment management add value to our clients.
- Strong engineering gene pool which gives us definite technologic edge and a robust delivery system.
- The engineering team is a diverse group with SMEs in distribution, panels and chillers to provide continuous value additions to our discerning clientele.



### In India & Sri Lanka. Across Industries.

- A2Z represents a pan-India entity, one that spans all metros, Tier-2, Tier-3 and even Tier-4 Cities.
- We provide services to diverse industry segments - Corporate, Shopping Malls, Commercial Buildings, Retail Outlets, BFSI, Indian Railways, Airport Authority and Government of India. As a result, our cumulative learnings from each segment add to the advantage of our clients.



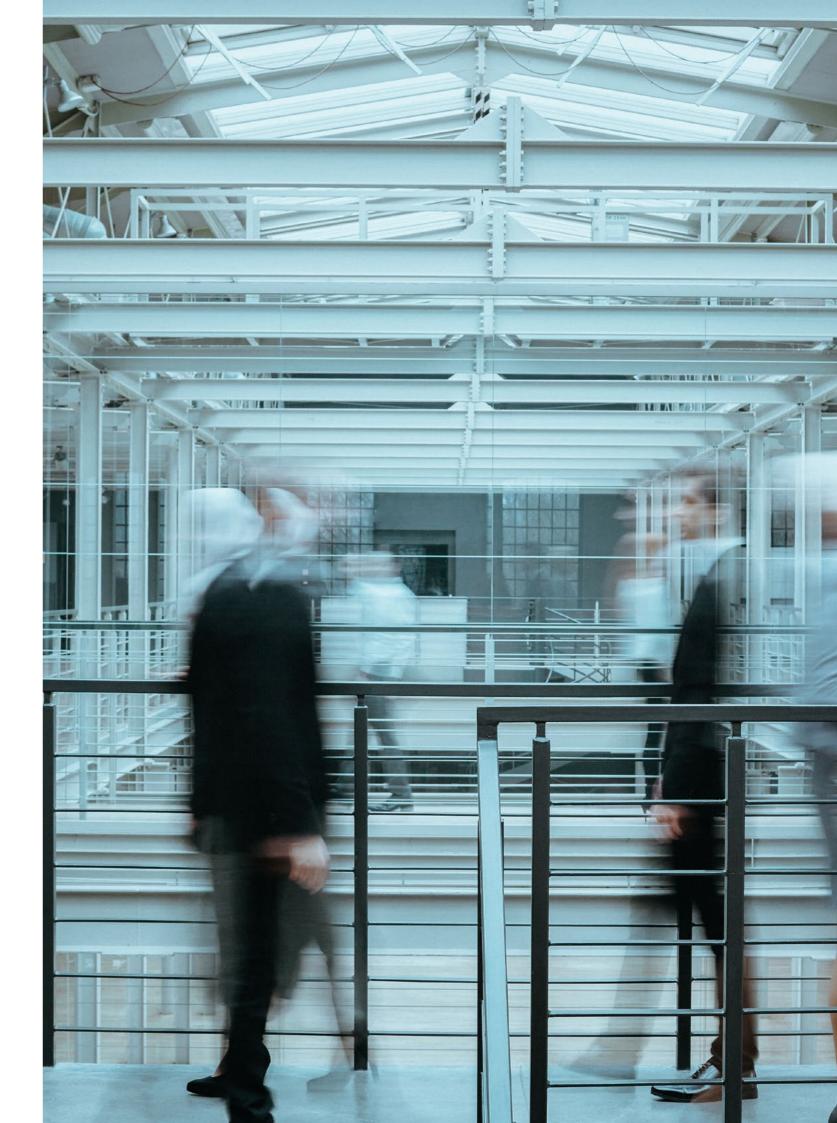
#### **Process**

- We were the first ISO 9001 certified Facility Management Company in North India.
- We gave a well-defined Quality & Audit Programme to deliver and monitor customer satisfaction.



### Some of Our Clients







A2Z Infraservices Lanka Pvt Ltd.

A2Z Infraservices Lanka Pvt Ltd is a subsidiary of A2Z Infraservices Ltd. A global player in integrated facilities management.

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